2022 Investment Outlook

FERGUSON WELLMAN CAPITAL MANAGEMENT

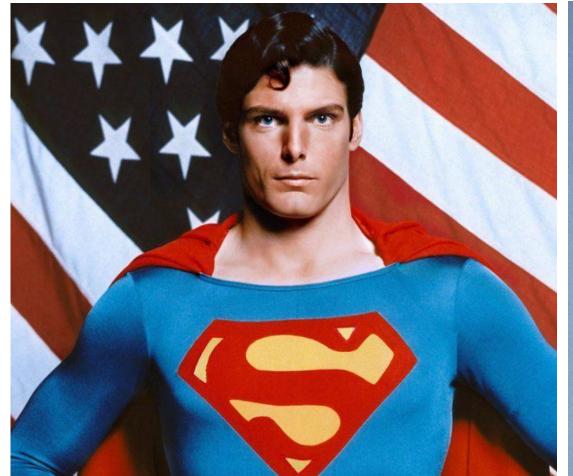
WEST BEARING INVESTMENTS

a division of Ferguson Wellman

2021 Investment Outlook: Back to the Future

- It Is Never Really "Different This Time"
- 2020 Year of the Virus ... 2021 Year of the Vaccine
- New Economic Cycle, New Leadership
- Governments Have Their Feet on the Gas
- Delivering Income in a Low-Interest Rate World







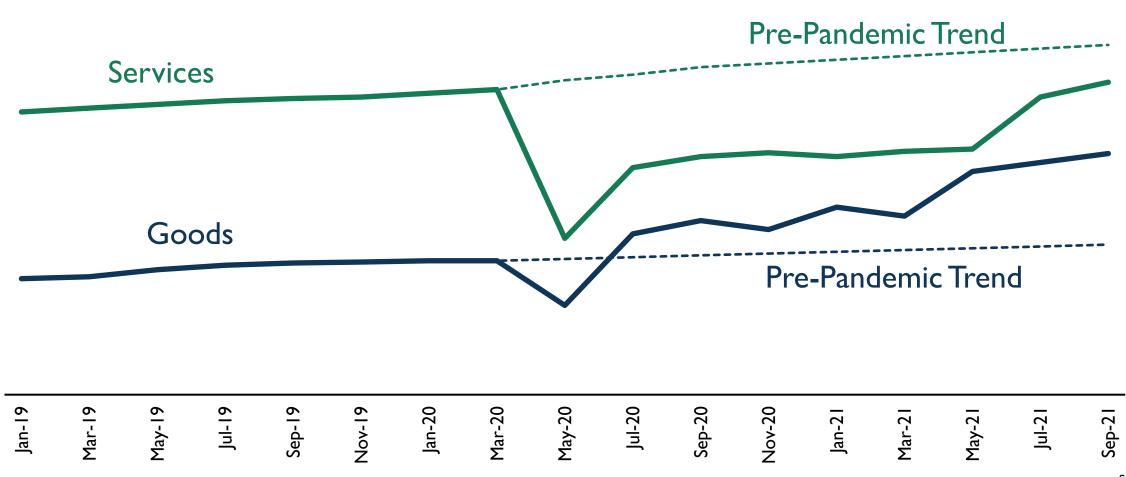
Extraordinary to Ordinary

Investment Outlook 2022

Extraordinary to Ordinary: 2022 Takeaways

- → Not Your Father's Inflation
- + Early Stages of the Economic Cycle
- → Vectoring Toward Normal
- + Overweight Risk Assets

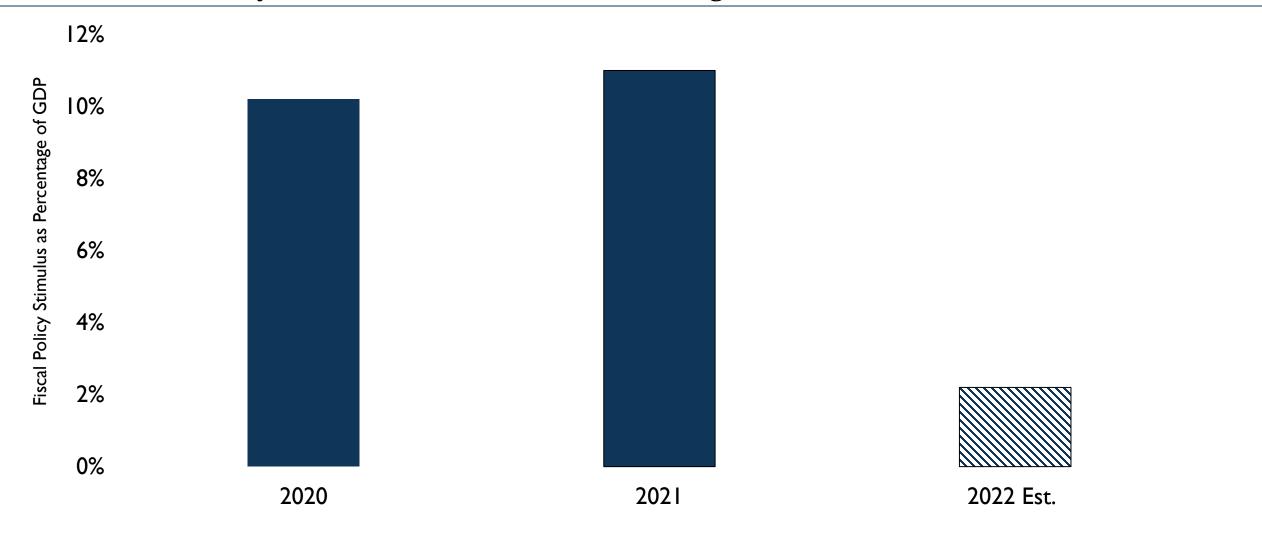
Demand Shock



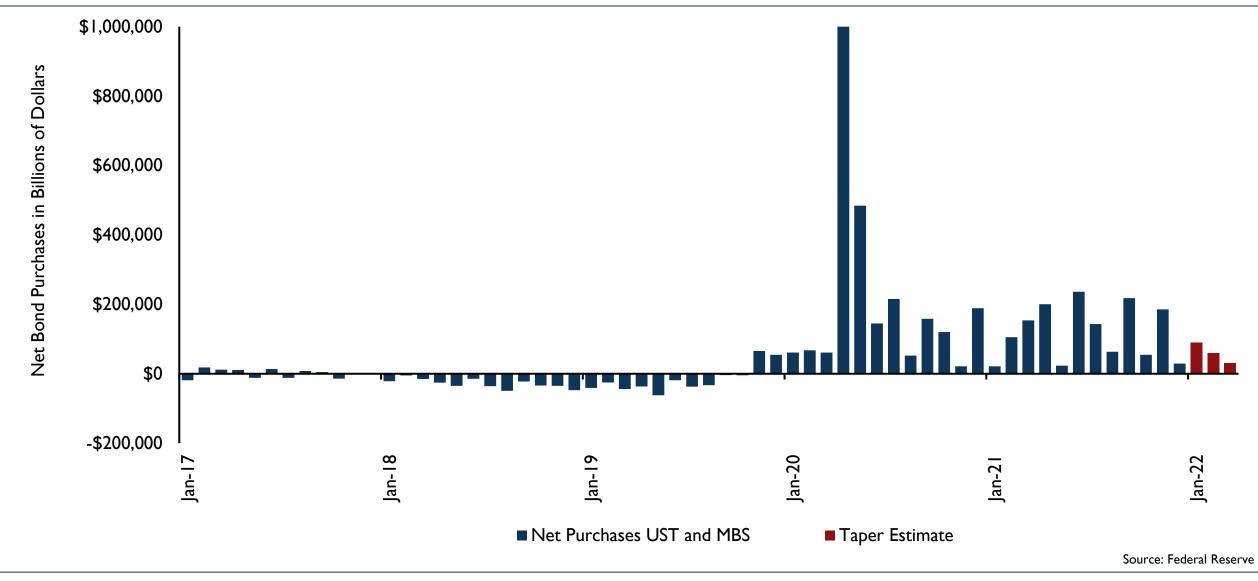
Source: RBC

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Extraordinary Pandemic Stimulus Winding Down



Shutting Down the Printing Press Extraordinary Bond Buying by the Federal Reserve

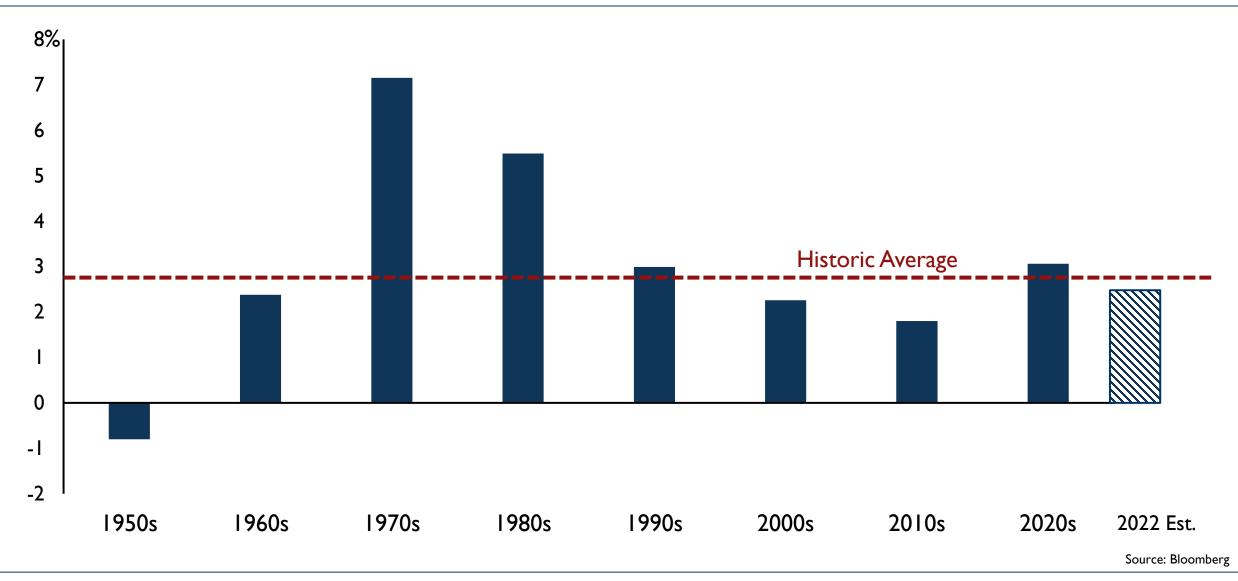


Not Your Father's Inflation



Source: Federal Reserve Bank of Atlanta

Three Percent Inflation Is Ordinary Average Inflation by Decade



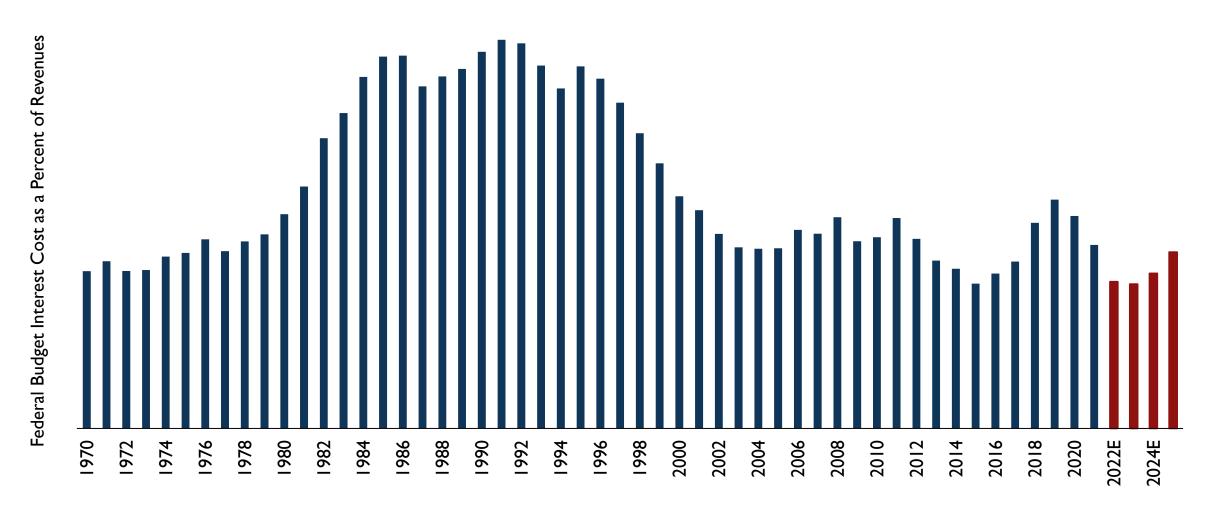
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WEST BEARING



Source: Ferguson Wellman

Growing Federal Debt Remains Manageable



Source: Federal Reserve



The Consumer Is in Great Shape

\$2 Trillion
Excess
Savings

Lowest Debt Service Cost in History

All-Time
High in
Home
Prices

All-Time
High in
Net Worth

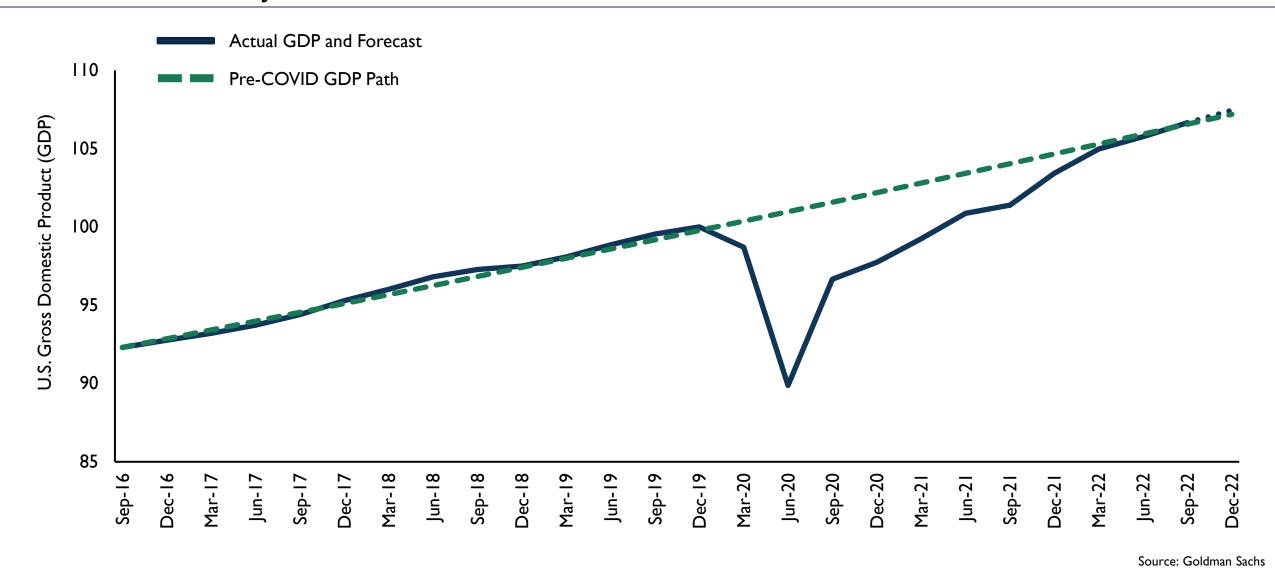
Finding Missing Workers



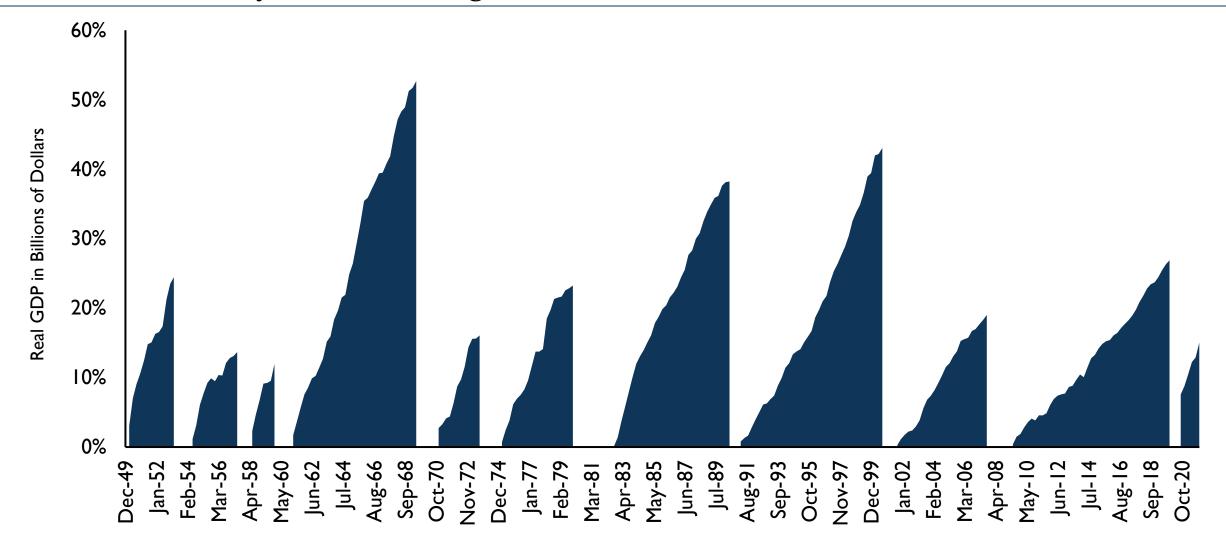
- Early Retirement
- Self-employment

- Immigration
- Extraordinary Benefits
- Other COVID-Related
 Factors

The Economy Is Back on Track

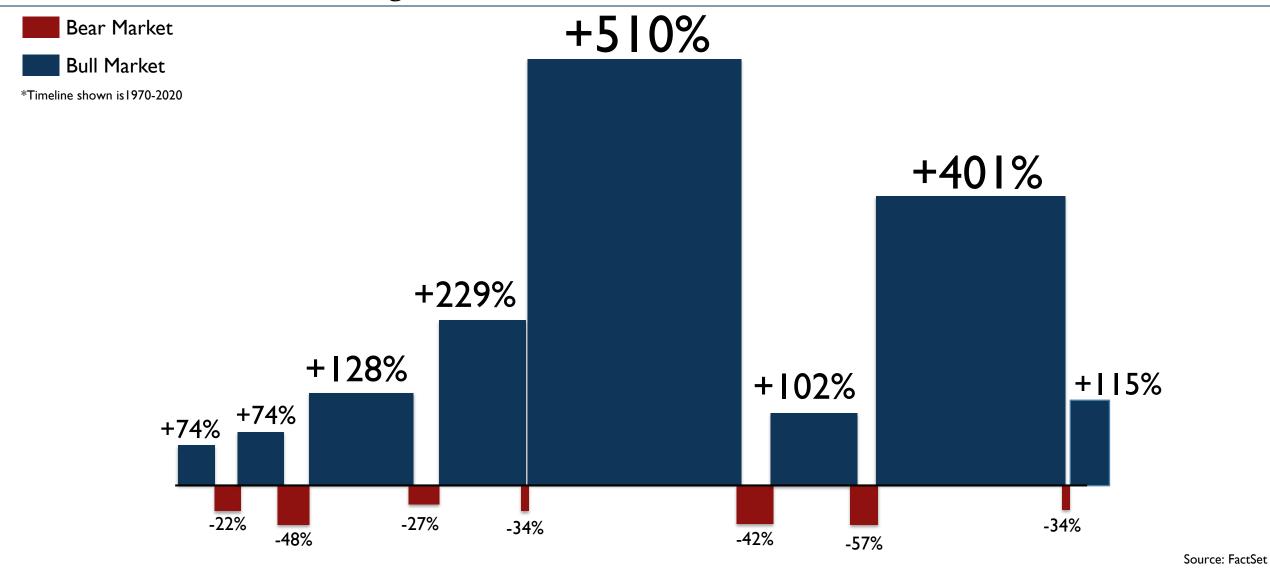


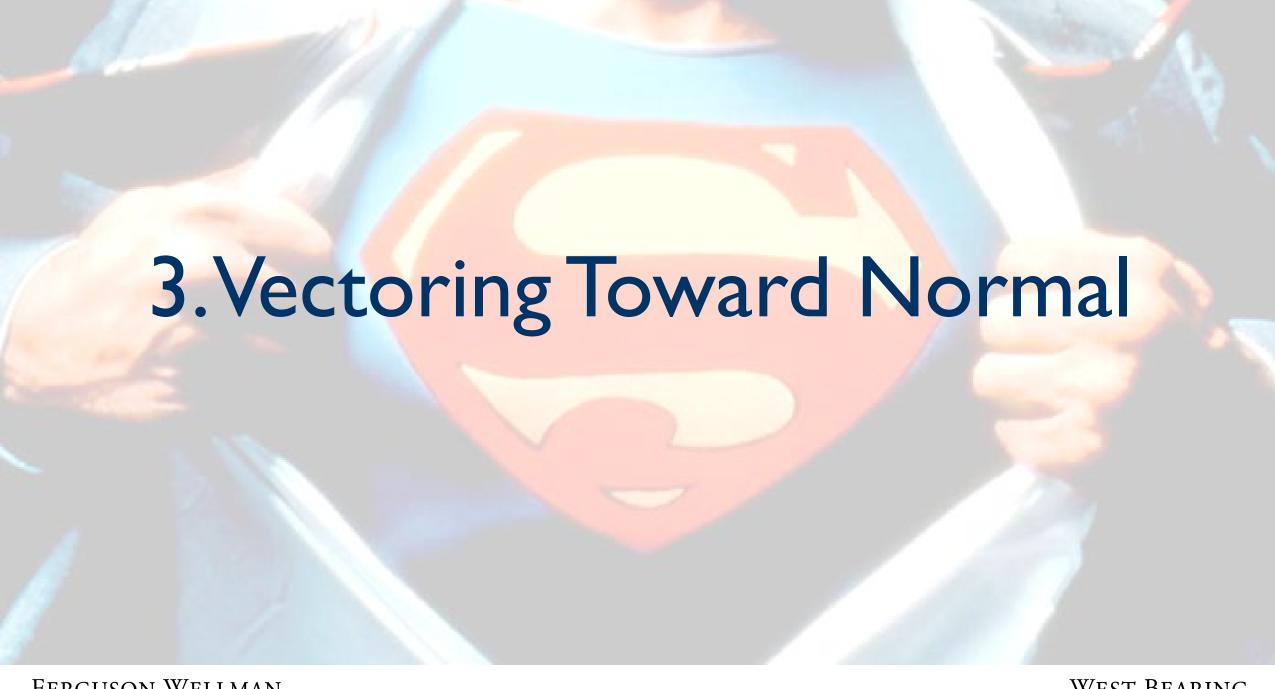
Economic Cycles Are Longer and More Durable



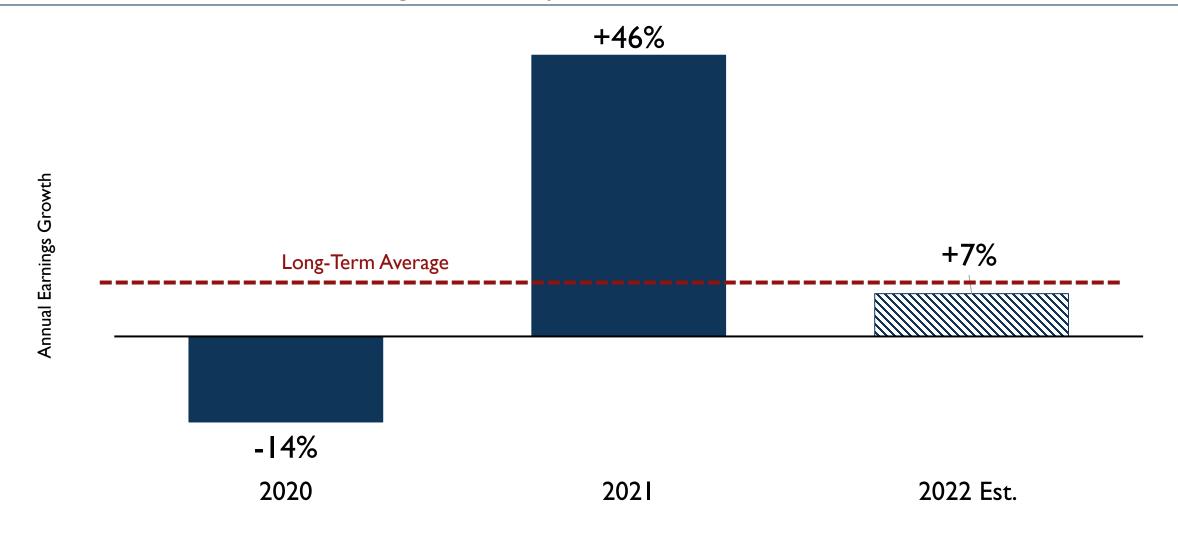
Source: Federal Reserve

Bull Markets Are Long, Bear Markets Are Brief

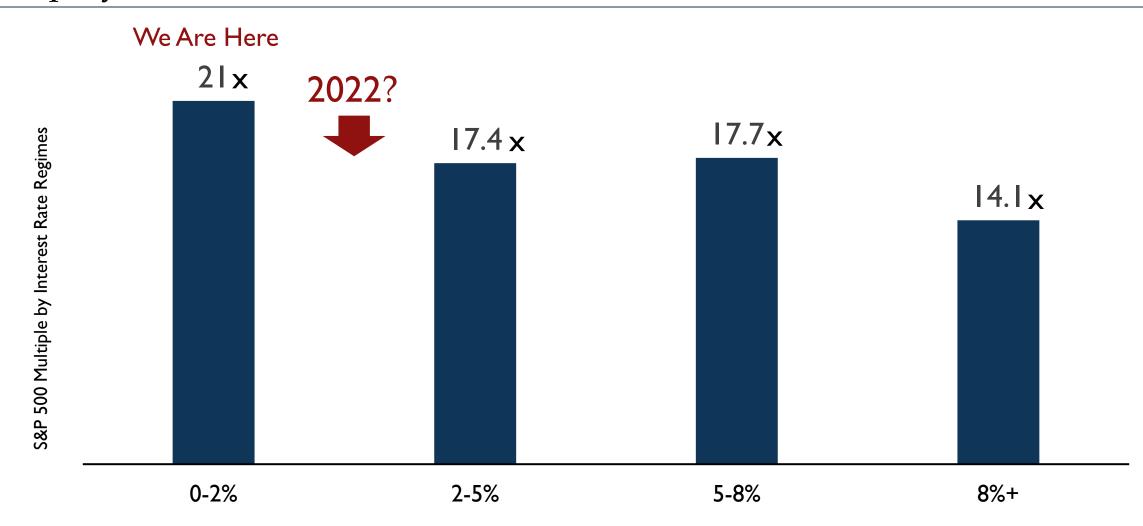




Profit Growth Becoming Ordinary



Equity Valuations Are Reasonable



Expecting Ordinary Market Volatility





6 2021

20 AVERAGE



Better Than Bonds







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What Else Are We Looking At?

ESG Investing

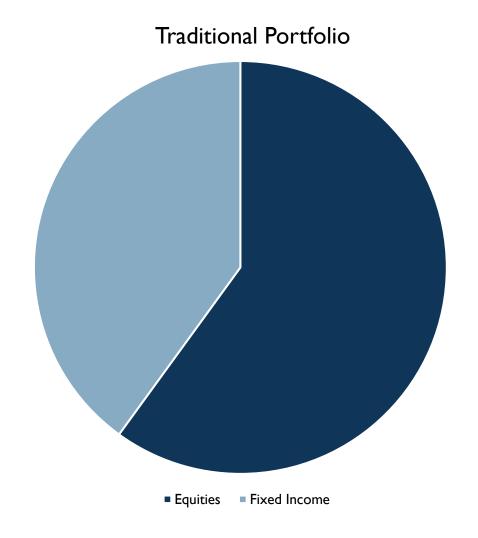




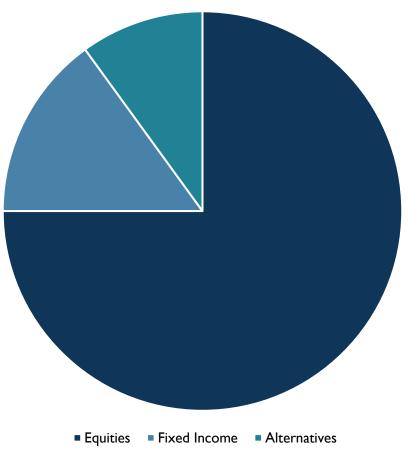
Cryptocurrency and Blockchain Technology

Source: iStock

The Death of the 60/40 Portfolio ...







Portfolio as of December 2021 Source: Ferguson Wellman

Themes within Portfolios











Overweight Risk Assets

NEUTRAL UNDERWEIGHT **OVERWEIGHT** • U.S. Large Cap Small Cap Developed Markets **Emerging Markets Treasuries** Corporates Alternatives: Real Estate Real Assets

Source: Ferguson Wellman

Equities:

Bonds: